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Barbara Corcoran's Advice in Tallahassee



RESOURCES

- Selling A Home
- Home Valuation
 Tool
- Property Search
- The Word Is Out!
- Archives
- Testimonials

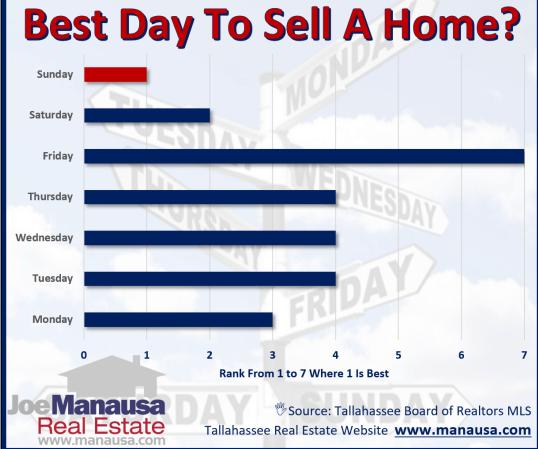


CONTACT INFO

Joe Manausa, MBA Joe Manausa Real Estate 2066 Thomasville Road Tallahassee, FL 32308 (850) 424-1120 info@manausa.com

www.manausa.com

Seller's Take Note: Faster = More Money!



Ave you ever wondered if there were a best day of the week to sell a home?

Well, after reviewing more than 50,000 existing home sales recorded in the Tallahassee MLS, we believe there is a pattern that sellers should understand, embrace, and utilize in order to get top dollar when they sell their homes.

The graph above was created by ranking each day of the week, each year, by average price per square foot received by home sellers. Once each year was calculated, we then determined the rankings for each day of the week over a 14 year period. Rankings were "1" for

the highest price per square foot average, while "7" was for the lowest.

Sunday's were the unanimous winner, while Saturday's came in second.

So, if you ratify a contract on your home on Sunday, you likely will get more money than doing so on any other day of the week. I believe this to be true based upon my experience.

Homes typically hit the market right before the weekend, and properly priced homes sell fast. Those that stay on the market don't sell for as much as they generate little interest. Want more in-depth analysis, read a full report here.